



- **Inside Sales:**

Fast growing distributor of Electronic Power Supplies & Components is now open in Sonora, CA area. This is a front-line telephone sales position that directly interfaces, supports, and develops the company's customer base.

Responsibilities include increasing sales within an assigned customer base, providing excellent customer service, timely contact, & persistent follow-up as well as identifying, developing, and closing new business.

Expertise in selling, excellent communication skills, very strong people skills, superior organizational skills, and computer proficiency are the tools required for success in this position. You must also be able to function in a high-volume, time sensitive environment.

Being able to provide great attention to detail and a strong orientation towards technical product comprehension are also important since we sell technical products to engineering based companies.

You must be a self-starter requiring little supervision, able to function as a team player, and have a willingness to learn new skills. We use state-of-the-art Internet-based computer and telecommunications systems to ensure a highly productive, flexible, and efficient operation.

We will provide training and your compensation will include salary, no-cap commissions, and health benefits.

**Please direct all inquiries via e-mail to the attention of Bill Gordon at [jobs@power-plus.com](mailto:jobs@power-plus.com), fax your resume to (209)532-0747, or call (209)532-2994 x101.**